



**Sayı** : 38591462-720-2022-2578

10.08.2022

**Konu** : Alman-Türk Ekonomi Günleri hk.

Sirküler No: 572

Sayın Üyemiz,

Türkiye Odalar ve Borsalar Birliği'nden (TOBB) alınan 09.08.2022 tarihli, ekte sunulan yazıda;

Almanya Büyükelçiliği tarafından 19-20 Eylül 2022 tarihleri arasında Kocaeli Kongre Merkezi'nde düzenlenecek Alman İş Günü kapsamında, Federal Malzeme Yönetimi, Tedarik ve Lojistik Birliği (BME) ve Alman-Türk Ticaret ve Sanayi Odası tarafından (AHK Türkiye) Alman satın almacılar ile Türk tedarikçiler arasında ikili görüşmeler düzenleneceği bildirilmekte olup, Alman şirketlerinden satın almacıların da tedarikçi görüşmeleri için 19 Eylül 2022 tarihinde Kocaeli'de bulunacağı ifade edilmektedir.

Yazıda devamla, tedarikçi olarak bir veya daha fazla Alman alıcı ile görüşmek için en geç 24 Ağustos 2022 saat 17:00'ye kadar başvuruda bulunulabileceği, başvuru için ilgili belgeler üzerinden firma profilinin İngilizce tamamlanarak (hartwig.kuehn@dtr-ihk.de) e-posta adresine gönderilmesi gerektiği belirtilmektedir.

Bilgilerinize arz/rica ederim.

Saygılarımla,

*e-imza*

İsmet SALİHOĞLU  
Genel Sekreter

**Ek:**

- 1- TOBB'dan alınan 09.08.2022 tarihli yazı. (1 sayfa)
- 2- İngilizce profil dosyası.

Dağıtım:

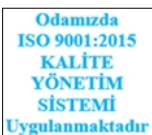
Gereği:

- Tüm Üyeler(WEB sayfası ve e-posta)
- Türk Armatörler Birliği
- GİSBİR(Türkiye Gemi İnşa Sanayicileri Birliği Derneği)
- VDAD(Vapur Donatanları ve Acenteleri Derneği)
- KOSDER(Koster Armatörleri ve İşletmecileri Derneği)
- Gemi, Yat ve Hizmetleri İhracatçıları Birliği

Bilgi:

- Yönetim Kurulu Başkan ve Üyeleri

**Bu belge, 5070 sayılı Elektronik İmza Kanuna göre Güvenli Elektronik İmza ile İmzalanmıştır.**



Evrakı Doğrulamak İçin : <https://ebys.denizticaretodasi.org.tr/enVision/Dogrula/BSSNKN3YP>  
Bilgi için: Tayfun FAKİROĞLU Telefon: +90 212 252 01 30 / 456 E-Posta: tayfun.fakiroglu@denizticaretodasi.org.tr  
Meclis-i Mebusan Caddesi No:22 34427 Fındıklı-Beyoğlu-İSTANBUL/TÜRKİYE  
Tel : +90 (212) 252 01 30 (Pbx) Faks: +90 (212) 293 79 35  
Web: www.denizticaretodasi.org.tr E-mail: iletisim@denizticaretodasi.org.tr KEP: imeakdto@hs01.kep.tr





İSTANBUL VE MARMARA, EGE, AKDENİZ, KARADENİZ BÖLGELERİ

ISTANBUL & MARMARA, AEGEAN, MEDITERRANEAN, BLACKSEA REGIONS

**DENİZ TİCARET ODASI**



**CHAMBER OF SHIPPING**

**Bu belge, 5070 sayılı Elektronik İmza Kanuna göre Güvenli Elektronik İmza ile İmzalanmıştır.**



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**Bilgi için:** Tayfun FAKİROĞLU **Telefon:** +90 212 252 01 30 / 456 **E-Posta:** tayfun.fakiroglu@denizticaretodasi.org.tr  
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**Web:** www.denizticaretodasi.org.tr **E-mail:** iletisim@denizticaretodasi.org.tr **KEP:** imeakdto@hs01.kep.tr





Sayı : E-34221550-720-7988

Tarih: 09.08.2022

Konu : Alman-Türk Ekonomi Günleri

**TÜM ODA VE BORSALARA  
(Genel Sekreterlik)**

Alman-Türk Ticaret ve Sanayi Odası'ndan alınan yazıda, Almanya Büyükelçiliği'nin 19-20 Eylül 2022 tarihleri arasında Kocaeli Kongre Merkezi'nde düzenleyeceği Alman İş Günü kapsamında, Federal Malzeme Yönetimi, Tedarik ve Lojistik Birliği (BME) ve Alman-Türk Ticaret ve Sanayi Odası'nın (AHK Türkiye) Alman satıncımlar ile Türk tedarikçiler arasında ikili görüşmeler düzenleyeceği bildirilmektedir.

Ekli listede yer alan Alman şirketlerinin satıncımlarının da, tedarikçi görüşmeleri için 19 Eylül 2022 tarihinde Kocaeli'de bulunacağı ifade edilmektedir.

Tedarikçi olarak bir veya daha fazla Alman alıcı ile görüşmek için en geç 24 Ağustos 2022 saat 17:00'ye kadar başvuruda bulunulabileceği, başvuru için ekte yer alan doküman üzerinden firma profilinin İngilizce olarak doldurularak hartwig.kuehn@dtr-ihk.de e-posta adresine gönderilmesi gerektiği belirtilmektedir.

Bilgilerini ve konunun ilgili üyelerinize duyurulmasını rica ederim.

Saygılarımla,

*e-imza*

Ali Emre YURDAKUL  
Genel Sekreter Yardımcısı

EK:

- 1- Summary\_of\_Buyer\_Profile
- 2- Supplier\_Profile\_Türkiye



Evrakı Doğrulamak İçin : <https://belgedogrula.tobb.org.tr/belgedogrulama.aspx?eD=BS5B50J4J4>  
Tel : +90 (312) 218 20 00 (PBX) - Faks : +90 (312) 219 40 90 -91 -92... - E-Posta : info@tobb.org.tr  
Bilgi İçin: Sibel Başak ONUR - Tel : +90 (312) 2182212 - E-Posta : basak.onur@tobb.org.tr

NB: By sending back completed RFI supplier profile, you give us permission to forward this profile and information to potential partners & buyers.



Please complete in English and send it back in Excel Format

		Short Profile: Supplier	Answers:
Company Contact Information		Country	
		Company name	
		Number of employees	
		Last years turnover in EUR	
		First name and last name (Contact Person)	
		Communication language	
		Phone Number (please add country code)	(+ )
		E-Mail address	
		Company website	
Company Overall Profile		Reference Customer in D-A-CH-Region *	*
		Your business sector **	**
		Commodities / Main Products ***	***
		Your company focus (mass production; unit and/or batch production; both)?	
		If you selected "Unit and/or Batch Production", please specify parts	<i>please specify</i>
		Do you produce for the automotive industry?	
		Export Share (%)	
Certificates		ISO 9001	
		ISO 14001	
		EN 1090	
		Others	<i>please specify</i>
Metal work & parts		Welding /parts	
		Contacting/ parts	
		Bending /parts	
		Stamping /parts	
		Deep drawing /parts	
		Pressing /parts	
		Forging /parts	
		Turned parts	

\* D-A-CH-Reg  
 \*\* Automotive  
 \*\*\* Metal Worl

Metal Sector	Turning & Milling	Milled parts	
		Fittings	
		Flanges	
	Casting	Casting - min. weight of parts (kg)	
		Casting - max. weight of parts (kg)	
		Aluminium high pressure die casting	
		Cast aluminium	
		Casting - static	
		Casting - centrifugal	
		Spheroidal cast	
		Cast steel	
	Grey cast iron		
	Filters & Coolers	Filters	
		Coolers	
Other	Sheet metal work		
	Machine building		
	Gearboxes		
	Mould making		
	Tool making		
Constructions			
Comments	Comments / special details	<i>please specify</i>	
Surface Treatment	Coating & treatment	Painting, blasting, heat treatment, coating, galvanising, etc.	<i>please specify</i>
Plastic Sector	Plastic work & parts	Moulding / parts	
		Deep drawing / parts	
		Pressing / parts	
		Stamping / parts	
Electronic Sector	Electronics	Electronics	
		Cables	
		PET	
		Dash boards	

Other Materials	Chemicals, textiles, wood & glass	Chemicals	
		Paper	
		Wood	
		Glass	
		Technical Textiles	
		Packaging	
Non-material	Services	Industrial automation	
		Engineering	
		IT	
		Design	
		Logistic services	
Other	Historic Information	Number of Employees 12 months ago	
		Annual Turnover in EUR 12 months ago	
		In last 12 months, did your company have positive development in terms of product development/Innovation? <b>IF YES, PLEASE SPECIFY HOW</b>	<i>please specify</i>
		In last 12 months, did your company introduce a new IT/digital solution in order to improve the business performance? <b>IF YES, PLEASE SPECIFY HOW</b>	<i>please specify</i>
		In last 12 months, from which foreign companies did you receive concrete purchase inquiries for the first time? <b>PLEASE SPECIFY ALL COMPANY NAMES</b>	<i>please specify</i>

Company Name: <i>Buying companies that expressed their interest in meeting suppliers</i>	If you meet their purchasing demands & needs, as described on the second tab, then select "x"
AGCO Corporation	
Amazonen Werke H. Dreyer SE & Co.KG	
Boyd Corporation	
0	
Incase Handelsgesellschaft mbH	
Lenze Operations GmbH	
Minimax GmbH	
Syntegon technology GmbH	
TLT-Turbo GmbH	
<b>Number of German Companies</b>	<b>9</b>



Country	Company Name	Employees within company	Employees within Procurement & Organization	Turnover in EUR	Purchasing Volume	Company Website	What is the Company's Industry / Business Sector	Metal Working Are you generally interested in Metal Working? Stamped / turned/ milled/ pressed/ welded parts, tubes, coils, forging, casting	Plastics / Electronic Are you generally interested in Plastics / Electronics? pressed, stamped, moulded parts, motors, cable wires, etc.	Complementary Goods Are you generally interested in Complementary Goods? O-Rings, screws, ...	Tool and mold construction, etc. Are you generally interested in...? paintings, surface treatment, tool and mold construction	Packaging, chemicals, textiles etc. Are you generally interested in...? Chemicals, paper, wood, packaging, glass, technical textiles	ICT; Industry 4.0, engineering etc. Are you generally interested in...? Industrial automation, engineering, IT, design and logistics services	Other products of current interest	Untypical specifications of your company! Your company have specific needs or requirements? Your company have untypical processes.	Interested in mass production or single drawing parts	Which certificates are a must have for a supplier?	ISO 9001	ISO 14001	Others	Suppliers minimum export share (%)	Expected turnover of the supplier company in EUR	Minimum employees the supplier company should have
Global / worldwide	AGCO Corporation	21000		11billionUSD	5BillionUSD	<a href="http://www.AGCOcorp.com">www.AGCOcorp.com</a>	Agricultural equipments	yes...Welded / LTL Painted / metal fabrication parts	yes... Moulded plastic / cable harness	no...	no...	no...	no...	machined casting /machined forgings/	no...	mass production		yes	yes	please specify	30,00%	min. 30mio€	
Germany	Amazonen Werke H. Dreyer SE & Co.KG	>2000	50	655 M.	300 M.	<a href="http://www.amazone.de">www.amazone.de</a>	agricultural machinery	yes, including forging and casting parts	yes, including cable wires	no	yes, including plastic injection molding	no	no		Amazon working standards on request	both		yes	no		20,00%		50
EMEA Region, Italy, Germany, Poland, UK, Czech, Belgium	Boyd Corporation					<a href="https://www.boydcorp.com/">https://www.boydcorp.com/</a>	Cloud, eMobility, Medical, SG, Mobile Electronics, Industrial...	Yes, stamped, turned, milled, welded parts, casting, extrusion (AL mainly)	Yes, pressed and moulded parts	O-Ring, clips (spring)	Yes, nickel treatment, cold coper spray, plating or metal finishing	No	No	Silicon, Foam, Tape, Liner, Adhesives,	We use Clad material for our aluminium products. Clad material applied on aluminium plates.	Single drawing parts		yes minimum	Would be good to have it too.	please specify	1 Mil min.	30 min.	
Germany	Incasse Handelsgesellschaft mbH	66	20	40.000.000	25.000.000	<a href="https://incassebeauty.com/">https://incassebeauty.com/</a>	Wholesaler for Beauty Accessories, Hair Ornaments, Travel Items and Luggage	Manicure items, (scissors, nippers, clippers, files etc) hair scissors	Plastic (Bath Accessoires, Hair Brushes, Make up Brushes, Massagetools for Face and Body)	no	no	yes (sales packagings RPET, Paper but we purchase only ready-packed goods)	no	Hair Brushes made out of wood and plastic, Make up Brushes, Make Up Sponges, Bath Accessoires in different materials, Body Massage items, peeling gloves	If yes, please specify	Mass Production	Nice to have: GRS, GOTS, ISO 14001	no	no	FSC certificate			
Germany	Lenze Operations GmbH	> 3.500		2.7 m €		<a href="http://www.lenze.com">www.lenze.com</a>	drive solutions, complete automation systems	yes	yes	no	no	no	no	cast iron, cast aluminium, toothed steel parts, shafts, plastic parts, lamination packs -all of them tool related, no standard	If yes, please specify	please specify		yes	yes / no	please specify			
Germany	Minimax GmbH	Minimax Viking Gruppe: 9.000	Strategic Purchasing GER 12/ USA: 6	Minimax Viking Gruppe: 1,9 Milliarden	850 Millionen	<a href="http://www.minimax.de">www.minimax.de</a>	Fire Fighting Industry	yes, especially Castings (Grey and spherical - Prio 1+2) // Prio 3: stamped, turned and pressed parts	yes, but castings first	no	no	no	no	please list all other products and specifications you are currently looking for	no	mass-production		yes	even better	Share in Automotiv sector			
European Union and Switzerland	Syntegon technology GmbH	6000	information not necessary	1.300 Billion Euro	information not necessary	<a href="http://www.syntegon.com">www.syntegon.com</a>	mechanical engineering	yes, Turning and Milling parts/Sheet Metal by Stainless Steel, Plastics or Steel in small lot-sizes 1 to 20 pieces with thousand different orders	no	no	yes / no (if yes, please specify)	no	no	please list all other products and specifications you are currently looking for	no	single drawing parts		yes	no	please specify	5,00%	4-5 million euro	not specified
Germany	TLT-Turbo GmbH	420	11	76 mio. EUR	42,49 mio. EUR	<a href="http://www.tlt-turbo.com">www.tlt-turbo.com</a>	ventilation machines	yes: welding, rolling, bending, turning, milling, forged shafts, casted components in aluminium & iron G15400, G1250	yes: - Motors LV in fire class F250, F300 & F400 - Frame 112 to 500 - HV Motors - 2 MW until 12 MW - High speed motors 50 kW until 900 kW - 3000-rpm until 6500rpm - LV	no	yes: galvanizing (hot dip), painting in class C3, C4, C5	yes / no (if yes, please specify)	yes / no (if yes, please specify)	please list all other products and specifications you are currently looking for	yes, NDT certified staff (level 2 for VT, PT, MT) corrosion protection possible with qualified external partners - separate blasting and paint box required	small series and project business		yes	preferable	ISO 3834-2, ISO 1090-2	20,00%	10 Mio. EUR	30